2024 Course Outline: Industrial Real Estate Panel

Topics: 6 - 10 minutes spent on each topic.

- 1. Discussion of Current Market Conditions
 - a. Is Demand for industrial cooling off?
- 2. Construction Costs and Interest Rates Effect on Development & Market, etc.
 - a. Rent Growth
- 3. Infrastructure: Need for quality for land sites
 - a. Jefferson County pushing Industrial Development outside of Jefferson Co.
 - i. Bullitt, Shelby
 - ii. What will be the next area for industrial development? How far is too far?
- 4. Labor Ties to Government Incentives
- 5. Capital Markets
- 6. Outlook

Learning Objectives:

- 1. Better understand current Industrial market trends and conditions in Kentucky and Southern Indiana and how it impacts sale/lease of CRE.
- 2. Understanding where Industrial real estate is going with continue debt market concerns, demand concerns, and predictions for future.
- 3. Understanding the impact on interest rates and construction cost and the impact on development and rent growth.

90% Live Lecture/10% Q & A