



THE CCIM INSTITUTE
Kentucky Chapter

Kentucky CCIM Chapter
Frank F. Weisberg, CCIM
Larry K. Baumgardner, CCIM
James E. Baker, CCIM
John W. Bronaugh, CCIM
Named Education Scholarship
Application

The Kentucky CCIM Chapter urges all qualified applicants to complete this one application to be considered for the Frank F. Weisberg, CCIM, the Larry K. Baumgardner, CCIM, James E. Baker, CCIM and John W. Bronaugh, CCIM Named Education Scholarships.

Applications and supporting documentation may be submitted at any time during the calendar year. To be eligible for the scholarships, applications must be received no later than the respective due dates. Any application submitted in the spring will also be automatically considered for the fall scholarship.

Spring Scholarships – Due March 1st

Frank F. Weisberg, CCIM Named Education Scholarship
Larry K Baumgardner, CCIM Named Education Scholarship

Fall Scholarship – Due October 1st for new non-Spring applicants

James E. Baker, CCIM Named Education Scholarship
John W. Bronaugh, CCIM Named Education Scholarship



In 1970, Frank F. Weisberg, CCIM earned his designation and became the first CCIM in the state of Kentucky and was the 329th CCIM in the nation. He tried to convince other commercial Realtors to take the courses and earn the designation but it took a long time. Frank was involved with the national CCIM program while state chapters were forming all over the country. Frank desperately wanted to form a Kentucky CCIM chapter but the rules said there had to be a base of five CCIM designees to obtain a charter. Frank convinced his good friend, Don Kessler, to become the second CCIM and the 672nd CCIM in the nation. He was followed by Walter Wagner #680 and Bill Carpenter #800. Then, in 1979, Joe Schiff #929 became Kentucky's fifth designee. Frank promptly applied to National for a charter for The Kentucky CCIM Chapter. Frank F. Weisberg, CCIM is Kentucky CCIM Chapter's founder and was its first president. He was elected

for a second term in 1980. In 2010, the chapter decided to honor Frank by funding a named education scholarship in his name and awarding its first recipient in 2011.



Larry K. Baumgardner, CCIM, CRE began his real estate career in 1970 as a sales associate with a residential real estate firm in Louisville, Kentucky. While there, he attained the position of Vice President, supervising four offices and over one hundred associates. In 1980 he transitioned into commercial real estate and became President of a firm that specialized in shopping center leasing, management, and development. In 1987, he formed his own shopping center development firm. He currently owns and maintains a real estate portfolio of neighborhood shopping centers and free-standing drug stores. Larry specializes in the development of neighborhood shopping centers. He has experience in all phases of center

development from site acquisition to permanent loan financing. As a Designated Counselor of Real Estate, he does consulting projects involving financial and market analysis for retail real estate.

Larry was a "Subject Matter Expert" in 1990 and 1997 for the CCIM Institute's CI 102 Market Analysis course re-writes. He is a past chairman for the Institute's Designation Courses Committee, CI 101 Committee and CI 102 Committee. Larry taught commercial and industrial real estate at the University of Kentucky's Jefferson Community College for 10 years. He was selected to the CCIM Institute's Faculty in 1986 and was a Senior Instructor in the Financial and Market Analysis Courses. In addition, he taught the Institute's Course Concepts Review Course, the preparatory course for the Institute's 6 hour Comprehensive Examination. He not only taught throughout the United States, but also internationally, having taught in China, Russia, Poland, South Korea, and Mexico.

The CCIM Institute matched funds that Larry had graciously donated over the years to create the Larry K. Baumgardner, CCIM Named Education Scholarship in 2013 for the Kentucky Chapter.



Jim Baker, CCIM, SIOR began his career in real estate in June of 1977. He formerly served as the President of the Southern Indiana Realtor Association and was selected as the Southern Indiana Realtor of the Year in 1991. Jim is also a licensed appraiser, certified property tax representative and has earned the prestigious CCIM (Certified Commercial Investment Member) and SIOR (Society of Office and Industrial Realtors) commercial real estate designations.

Currently, Jim is president of Baker Commercial Real Estate which specializes in the sale, leasing and valuation of commercial real estate in Indiana and Kentucky. He served as the 2012 President of the Kentucky CCIM Chapter and spearheaded the start and success of the Kentucky Commercial Real Estate Conference, is on the steering committee for the Kentucky Commercial Real Estate

Alliance (KCREA.com Commercial Information Exchange), is currently the Treasurer and the 2016 Realtor of the Year for the Indiana Commercial Board of Realtors and is the current President of the board for the Clark Regional Airport. Jim also serves on the Clark County Property Tax Assessment Board of Appeals and is currently licensed by the Indiana Department of Local Government Finance as a Level III Assessor/appraiser. In 2013, Jim served as the Region 7 Vice President for the CCIM Institute which covers the states of Indiana, Kentucky, Illinois, Michigan, Ohio, Wisconsin and the Metro St. Louis area and he now serves on the CCIM Institute's Board of Directors.



The late John W. Bronaugh, CCIM, MBA retired in 2019 after a 30+ year career in Commercial Real Estate in Lexington, KY. John was the co-owner of the Lexington office of SVN (Sperry Van Ness) office with his business partner, Steve Pulliam from 2006-2015 and served as its Managing Director. He finished his career with SVN Stone Commercial Real Estate from 2016 to 2019. Prior to joining SVN in 2006, he was Principal Broker of his own real estate firm, Bronco Realty, for 15 years and was involved in brokerage, investments, and construction. Prior to real estate, he owned and operated transportation companies for 22 years. Early in his business career, he worked as an Engineer in the defense industry and served his country as a pilot in the U. S. Air Force. He was a graduate of Lafayette High School and the University of Kentucky where he earned a Bachelor's Degree in Electrical Engineering and a Master's Degree in Business Administration (MBA).

During John's commercial real estate career, he was active in all product types but had a focus on multi-family/apartment transactions. He was a member of the Greater Lexington Apartment Association and served on its Board of Directors. He was a member of Kentucky CCIM Chapter-Lexington District and a past President and was a long-standing member of both the Lexington-Bluegrass Association of Realtors (LBAR) and the Commercial Property Association of Lexington (CPAL). John successfully completed over 500 transactions during his real estate career and had a long list of satisfied clients throughout the years.

John was respected and loved by all in and around the commercial real estate industry and was a great mentor to so many. He personified many of the attributes of a Certified Commercial Investment Member (CCIM) designee. He was a true gentleman and a class act throughout his life and career. He was smart, honest, hard-working, consistent, generous, and a loving person. This scholarship is intended to benefit those commercial real estate professionals furthering their education through the CCIM designation and will help carry on John W. Bronaugh's legacy.

About the Kentucky Chapter

For well over 40 years the Kentucky CCIM Chapter has been providing unparalleled networking, education and market information to commercial real estate professionals throughout the Commonwealth of Kentucky. The chapter is dedicated to providing members with the premier forum where they can learn, network and prosper.

About the CCIM Foundation

The CCIM Foundation is a 501(c)(3) non-profit organization. The Mission of the CCIM Foundation is to advance and foster commercial real estate education through scholarships, programs and initiatives.

Scholarship Program Guidelines

1. The Named Education Scholarships were created to support qualified real estate professionals in their efforts to achieve the CCIM designation.
2. Recipients should exemplify the high caliber of professionals that comprise the CCIM Institute.

Scholarship Value

Recipients of the Weisberg, Baumgardner & Baker scholarships will receive **\$1,000** and recipient of the Bronaugh scholarship will receive **\$1,500** to offset the cost of **one** of the following CCIM courses: **CI 101, CI 102, CI 103, CI 104, Core Class Review (CCR) and Exam/Expenses or Jay W. Levine Leadership Development Academy.**

Criteria for Scholarship Recipients

Named Education Scholarships will be awarded consistent with the following requirements and limitations for applicant eligibility and selection criteria:

- Applicant must be a Kentucky CCIM Chapter member.
- Scholarships awarded to students must be made to those attending accredited colleges and universities.
- Students receiving scholarships must express the intent to pursue a career in real estate
- Scholarships can be used to provide assistance toward the cost of tuition of courses provided by the CCIM Institute or CCIM Chapter.
- Selection criteria must include financial need, academic record, and other objective, racially non-discriminatory factors. The race or employment status of applicants shall not be considered.
- Relatives of those on the Scholarship Selection Committee are not eligible.

Please type within this Word document using 12 point type, single spaced. Unless otherwise indicated, answers should not exceed **150 words** for each of the essay questions.

Date Submitted to Chapter: _____

Applicant's Name: _____

Company Name: _____

Title: _____

Work Address: _____

Work Phone No: _____ Email: _____

Home Address: _____

Home Phone No: _____ Cell Phone No: _____

Candidate # _____ Designee # _____

Kentucky CCIM Chapter Member (Yes or No): _____

Select One of the Following:

1. Course for which you are applying (CI 101, CI 102, CI 103 or CI 104): _____

Course Location and Date: _____

CCIM Core Classes you have completed: _____

2. Applying for the Core Class Review (CCR) and Exam/Expenses

Applying for Core Class Review (CCR)/Designee Exam

Course Location and Date: _____

3. Applying for the Jay W. Levine Leadership Development Academy

Provide proof of acceptance to the program.

Select scholarship award to be applied to tuition or expenses: _____

Complete and return this application to the Kentucky CCIM Chapter no later than March 1st in the spring and October 1st in the fall. The following must be submitted in order to be considered for the Named Education Scholarships:

1. Completed Application
2. Current Resume
3. Three Personal or Professional References letters
4. Photograph

Letters of References Must be Obtained and Submitted with the Application.

References

Provide three professional or personal references:

Reference No. 1

Name: _____ Position/Relationship: _____

Address: _____

Phone No: _____ Email: _____

Length of Time Known: _____

Reference No. 2

Name: _____ Position/Relationship: _____

Address: _____

Phone No: _____ Email: _____

Length of Time Known: _____

Reference No. 3

Name: _____ Position/Relationship: _____

Address: _____

Phone No: _____ Email: _____

Length of Time Known: _____

Chapter Involvement

Please list your involvement in the Kentucky CCIM Chapter (committee assignments, volunteer work, etc.) and any local, regional or national CCIM related events attended:

Essay Questions (Maximum of 150 words each)

Why did you get into real estate?

What are your long-term real estate career goals?

What are your contributing achievements to your industry or company and/or your other noteworthy accomplishments?

Would you be able to take this course without the financial assistance of this scholarship? If not, explain why?

Candidate Statement

A typed statement of **150-300 words** explaining why you want to become a CCIM and the timetable for obtaining the designation **MUST** accompany this application.

Applicant Agreement/Understanding

By submitting this application, I understand and agree to the following:

- The scholarship is only valid for the year designated for the award and no extensions will be granted.
- The scholarship award will be provided upon receipt of the required documentation the class has been successfully completed or upon other applicable documentation.
- The scholarship cannot be applied retroactively to a course previously taken.
- The scholarship cannot be redeemed for its face value.
- The scholarship only applies to CCIM Designation classes, Review or Designation Exam costs.
- In the event the Applicant is chosen to receive a scholarship, the Kentucky CCIM Chapter, CCIM Education Foundation and/or CCIM Institute may use applicant's name, likeness and/or profile in printed and electronic promotional materials.

By: _____
Applicant Date

Submission

Return the completed application and other required documentation (e.g. reference letters, resume, photograph) to the Kentucky CCIM Chapter via email to Scholarship Chair Alex Grove, Alex.Grove@cbre.com & Chapter Administrator Anne Ray, anne@kyccim.org . Hard copies may be mailed to: Kentucky CCIM Chapter, P.O. Box 6747, Louisville, KY 40206

Awarding Body

Kentucky CCIM Chapter Board of Directors

Notification/Presentation of Scholarship

The Kentucky CCIM Chapter Scholarship Committee Chairperson will contact all applicants after scholarship recipient is determined. Scholarships will be presented at following Kentucky CCIM Chapter event.

For more information about the Education Foundation of the CCIM Institute, visit www.ccimef.org or contact the Education Foundation at 877-CCIMEF1 (224-6331), 312.981.7801 or info@ccimef.org.